



**Multiple Listing Service Sales Report
June 2022**

Sales Summary

	June Total Sales			YTD Total MLS Sales		
	2022	2021	% change	2022	2021	% change
Units	1,458	1,598	-8.8%	7,721	7,780	-0.8%
Average Sales Price	\$332,140	\$289,237	14.8%	\$303,561	\$265,037	14.5%
Median Sales Price	\$295,000	\$255,950	15.3%	\$267,000	\$230,000	16.1%

Sales by Type and Price Range

Price Range	Single Family			Duplex	Condo	Total Month Sales	Total YTD Sales
	0-2 Bdrms	3 Bdrms	4+ Bdrms				
\$ 19,999 or under	3	1	1	0	0	5	32
\$ 20,000 - 29,999	4	4	0	0	1	9	60
\$ 30,000 - 39,999	2	5	0	0	1	8	76
\$ 40,000 - 49,999	5	8	0	0	0	13	107
\$ 50,000 - 59,999	6	16	2	0	0	24	130
\$ 60,000 - 69,999	9	7	2	0	0	18	165
\$ 70,000 - 79,999	9	13	3	1	2	28	165
\$ 80,000 - 89,999	4	13	7	2	1	27	159
\$ 90,000 - 99,999	1	16	2	3	2	24	154
\$100,000 - 119,999	8	37	6	0	2	53	318
\$120,000 - 139,999	10	33	1	3	5	52	334
\$140,000 - 159,999	10	29	5	1	4	49	348
\$160,000 - 179,999	4	51	10	1	2	68	353
\$180,000 - 199,999	5	41	7	0	6	59	316
\$200,000 - 249,999	11	94	22	1	9	137	806
\$250,000 - 299,999	15	107	41	1	6	170	909
\$300,000 - 399,999	9	150	132	0	8	299	1469
\$400,000 - 499,999	2	49	138	1	3	193	815
\$500,000 - 749,999	0	22	132	1	0	155	716
\$750,000 - 999,999	1	2	35	0	0	38	176
\$1,000,000 and over	0	2	27	0	0	29	113
Total Types	118	700	573	15	52	1458	7,721
Average Sale Price	\$162,351	\$250,331	\$481,798	\$176,040	\$214,613	\$332,140	\$303,561
Median Sale Price	\$134,000	\$238,495	\$430,000	\$126,000	\$196,500	\$295,000	\$267,000

Price Group	Sales	% of Total
0 - \$99,999	156	10.7%
\$100,000 - 199,999	281	19.3%
\$200,000 - 399,999	606	41.6%
\$400,000 and above	415	28.5%

Time on Market	Units
1 to 30 days	1024
31 to 60 days	190
61 to 90 days	53
91 to 120 days	27
More than 120 Days	31
Average Market Time	23

Data compiled from closed transactions reported in MAAR Multiple Listing Service for month indicated as of the 15th of the following month.

Residential Home Sales Report

National Association of REALTORS®

Real Estate Trend Indicator

Board: Memphis Area Association of REALTORS®, Inc.

State: Tennessee

Date Range: 06/01/2022 - 06/30/2022

Sold Residential Listings

Price Class/Type	< 3 Bed	3 Bed	> 3 Bed	Duplex	Condo	Total Units
19,999 and below	3	1	1	0	0	5
20,000 to 29,999	4	4	0	0	1	9
30,000 to 39,999	2	5	0	0	1	8
40,000 to 49,999	5	8	0	0	0	13
50,000 to 59,999	6	16	2	0	0	24
60,000 to 69,999	9	7	2	0	0	18
70,000 to 79,999	9	13	3	1	2	28
80,000 to 89,999	4	13	7	2	1	27
90,000 to 99,999	1	16	2	3	2	24
100,000 to 119,999	8	37	6	0	2	53
120,000 to 139,999	10	33	1	3	5	52
140,000 to 159,999	10	29	5	1	4	49
160,000 to 179,999	4	51	10	1	2	68
180,000 to 199,999	5	41	7	0	6	59
200,000 to 249,999	11	94	22	1	9	137
250,000 to 299,999	15	107	41	1	6	170
300,000 to 399,999	9	150	132	0	8	299
400,000 to 499,999	2	49	138	1	3	193
500,000 to 749,999	0	22	132	1	0	155
750,000 to 999,999	1	2	35	0	0	38
1,000,000 and greater	0	2	27	0	0	29
Totals	118	700	573	15	52	1458
Average List Price	\$161,672	\$245,767	\$480,492	\$182,327	\$213,637	\$329,410
Median List Price	\$139,900	\$231,495	\$425,000	\$134,900	\$197,400	\$288,500
Average Sale Price	\$162,351	\$250,331	\$481,798	\$176,040	\$214,613	\$332,140
Median Sale Price	\$134,000	\$238,495	\$430,000	\$126,000	\$196,500	\$295,000

Time on Market	# Units
1-30	1024
31-60	190
61-90	53
91-120	27
greater than 120 days	31
Total Units Sold	1325
Average Market Time	23

Type of Financing	# Units
Conventional	729
Cash	483
FHA	129
VA	77
Owner	2
Other	38

Residential Home Sales Report

National Association of REALTORS®

Real Estate Trend Indicator

Board: Memphis Area Association of REALTORS®, Inc.

State: Tennessee

Date Range: 01/01/2022 - 06/30/2022

Sold Residential Listings

Price Class/Type	< 3 Bed	3 Bed	> 3 Bed	Duplex	Condo	Total Units
19,999 and below	18	12	2	0	0	32
20,000 to 29,999	24	26	6	2	2	60
30,000 to 39,999	29	34	6	2	5	76
40,000 to 49,999	32	55	7	2	11	107
50,000 to 59,999	41	70	9	1	9	130
60,000 to 69,999	53	81	16	9	6	165
70,000 to 79,999	40	90	15	11	9	165
80,000 to 89,999	39	78	28	6	8	159
90,000 to 99,999	23	99	16	8	8	154
100,000 to 119,999	58	200	32	13	15	318
120,000 to 139,999	50	220	35	9	20	334
140,000 to 159,999	63	210	44	8	23	348
160,000 to 179,999	33	256	42	4	18	353
180,000 to 199,999	23	217	49	3	24	316
200,000 to 249,999	61	544	139	7	55	806
250,000 to 299,999	58	560	242	4	45	909
300,000 to 399,999	43	635	732	3	56	1469
400,000 to 499,999	11	169	619	4	12	815
500,000 to 749,999	1	94	608	3	10	716
750,000 to 999,999	1	7	165	2	1	176
1,000,000 and greater	0	4	106	1	2	113
Totals	701	3661	2918	102	339	7721
Average List Price	\$141,358	\$223,803	\$448,838	\$180,869	\$226,698	\$300,925
Median List Price	\$118,500	\$209,900	\$395,000	\$118,701	\$205,000	\$260,000
Average Sale Price	\$141,887	\$227,016	\$451,861	\$175,745	\$226,460	\$303,561
Median Sale Price	\$116,500	\$216,600	\$402,250	\$111,000	\$210,000	\$267,000

Time on Market	# Units
1-30	5143
31-60	1001
61-90	362
91-120	177
greater than 120 days	310
Total Units Sold	6993
Average Market Time	29

Type of Financing	# Units
Conventional	3667
Cash	2746
FHA	651
VA	418
Owner	9
Other	229

Residential Home Listings Report

National Association of REALTORS®

Real Estate Trend Indicator

Board: Memphis Area Association of REALTORS®, Inc.

State: Tennessee

Date: 7/16/2022

Current Active Listings

Price Class/Type	Single Family	Duplex	Condo
19,999 and below	9	0	1
20,000 to 29,999	16	1	0
30,000 to 39,999	15	0	0
40,000 to 49,999	32	3	7
50,000 to 59,999	29	0	9
60,000 to 69,999	57	0	16
70,000 to 79,999	57	0	1
80,000 to 89,999	59	4	5
90,000 to 99,999	60	4	1
100,000 to 119,999	98	0	5
120,000 to 139,999	136	2	3
140,000 to 159,999	129	4	6
160,000 to 179,999	117	2	7
180,000 to 199,999	114	2	9
200,000 to 249,999	230	3	17
250,000 to 299,999	261	2	5
300,000 to 399,999	444	2	12
400,000 to 499,999	288	1	3
500,000 to 749,999	294	1	0
750,000 to 999,999	138	0	1
1,000,000 and greater	115	1	1
Totals	2698	32	109
Average Price	\$374,744	\$249,597	\$190,028
Median Price	\$289,900	\$159,450	\$170,000

Inventory Totals

ACTIVE	Listings	Average List Price
Residential	2,698	\$374,743
Condominium	109	\$190,027
Duplex	32	\$249,596
Total	2,839	\$366,241

PENDING	Listings	Average List Price
Residential	1,340	\$310,242
Condominium	51	\$172,574
Duplex	25	\$122,591
Total	1,416	\$301,971

7/16/2022