

BOARD OF DIRECTORS CANDIDATES

2023 REALTOR® DIRECTOR / 2024 VICE PRESIDENT

TRACIE STEPHENS *Adaro Realty*

Tracie is the Managing Broker at Adaro Realty and has been a member of MAAR for over 20 years, serving on many committees. She currently serves on the Benevolent Fund Fundraising Committee, is a Leadership MAAR Graduate, and MMDC Life Member.

Tracie enjoys teaching and mentoring agents. Now that her children are older, she is excited to have the time and opportunity to serve her fellow REALTORS®.

Tracie lives in Lakeland with her husband Tim and their children, Katie and Cameron. She is a member of St. Paul UMC and St. Benedict at Auburndale Parent Association, and she volunteers with TN Promise, mentoring high school seniors who are preparing for their first year of college.

DEBORAH WILLIAMS *4 Success Realty*

Deborah is the Managing Broker and CFO of 4 Success Realty and has been a REALTOR® for 18 years.

She received her BBA in Finance with a minor in Real Estate from the University of Memphis. She graduated Summa Cum Laude from Strayer University with an MBA in Management. Her background includes underwriting, credit and financial analysis, risk management and banking.

Deborah currently serves as a Tennessee REALTORS® Director. She is the immediate Past President of WCR Memphis and served on the MAAR Board of Directors from 2015–2016. She has also served on the MAAR Fair & Affordable Housing, Grievance, Cultural Diversity and Nominating Committees; Leadership Team; Blight Task Force; and is a Leadership MAAR Graduate.



DESIGNATIONS:

- ABR®
- CRS
- GRI
- SRS
- e-PRO®
- SFR



DESIGNATIONS:

- ABR®
- CRS
- GRI
- PMN
- SRS
- AHWD
- e-PRO®
- MRP
- SFR®
- SH
- C2EX



BOARD OF DIRECTORS CANDIDATES

2023–2024 REALTOR® DIRECTOR

TINA ANDRADE *Fast Track Realty*

Tina Andrade transferred to Memphis in 1997 to work in apartment management. Upon buying her first home, she decided to get her real estate license and joined MAAR in January 2000. She started her career in new construction and has worked in many areas, including investment portfolios, estate sales, relocation and residential sales.

Tina has served on several committees at MAAR and currently serves on the Fair & Affordable Housing Committee. She is a Life Member of MMDC, the current 3rd VP of NAREB Memphis, and a Leadership MAAR Graduate.

Real estate is Tina's passion and serving others has always been a big part of her life. When she isn't working, Tina is spending time with her most precious treasures—her family.

TINA BLACK *Assured Real Estate Services*

Tina Black is a Broker licensed in TN & MS. She has been a MAAR member since 1997. In that time, she's served on 17 committees, including the Fair & Affordable Housing, RPAC, MLS, Professional Development, Diversity & Inclusion, Scholarship, Leadership MAAR and Governing Documents Committees.

She also served as an Education Foundation Trustee and a Transaction Desk instructor for 3½ years. She is a member of RRC, NAREB, NAREB WC and NAREB YRD and was NAREB's 2019–2020 Realtist Week Chair.

Tina has served on several church leadership committees, including intercessory prayer, children's ministry, and special events. She is a proud mom whose child was a swim team member, lifeguard and MS National Guard Youth Challenge Academy 2022 Graduate.



DESIGNATIONS:

- ABR®
- GRI
- AHWD
- e-PRO®
- MRP
- PSA
- C2EX
- MAAR Excellence



DESIGNATIONS:

- ABR®
- CRS
- GRI
- SRES®
- AHWD
- C2EX



BOARD OF DIRECTORS CANDIDATES

2023–2024 REALTOR® DIRECTOR

LAURA GAITHER *Crye-Leike, Inc., REALTORS®*

Laura Gaither is a native Memphian, a longtime resident of Bartlett and the Managing Broker of Crye-Leike's Bartlett Branch. She enjoys sharpening her management and sales skills and hopes to serve on the Board of Directors to continue her support for the local real estate industry.

She is a Leadership MAAR Graduate and has served on the RPAC, Grievance, Professional Standards, YPN, and Member Services Committees at MAAR; the MMDC Board of Governors; and the Tennessee REALTORS® Forms Committee.

She is a Life Member of both the Crye-Leike and the MAAR Multi-Million Dollar Clubs. She also served as Captain for the Crye-Leike West TN Region United Way fundraising campaign in 2014 and 2016.

BRIAN LURIE *Crye-Leike, Inc., REALTORS®*

Brian is a local Memphian, a Broker and a REALTOR® of 10 years with Crye Leike. He also owns a local development company; a home building company, Bluff City Builders; and an electric company, Cypress Bend Electric.

He is a VP, Life Member of MMDC, CRS, e-PRO®, GRI and RENE. Brian is a Leadership MAAR Graduate and a former Chair of the MLS Committee, on which he served for three years.

Brian likes to play the drums in the band at Temple Israel and regularly attends services. He is married to Missy, his wife of 10 years. He has a 7½-year-old daughter named Lila and a really old dog named Lola.



DESIGNATIONS:

- GRI
- e-PRO®
- PSA
- C2EX



DESIGNATIONS:

- CRS
- GRI
- e-PRO®
- RENE



BOARD OF DIRECTORS CANDIDATES

2023–2024 REALTOR® DIRECTOR

TIM O'HARE

BHHS McLemore & Co. Realty

Tim graduated from UT where he pole vaulted for the Vols. He then spent 15 years with big brands such as HGTV and Ford building personalized advertising products and has presented at major conferences for companies such as Adobe.

In 2016, Tim moved to Collierville to begin his real estate career, winning Rookie of the Year and making MMDC. He then successfully led an office of 60+ agents as the Principal Broker.

Tim is a Leadership MAAR Alum with multiple years of committee involvement including RPAC, Governmental Affairs, Governing Documents, Grievance, and MLS, where he is now Chair.

Outside of MAAR, Tim is a Leadership Collierville Graduate and volunteers at the West TN Homebuilders Association, Collierville Rotary, Collierville Board of Zoning and Appeals, and St. George's.

ZACH THOMAS

MyTown Properties

Zach is the Principal Broker and Owner of MyTown Properties Memphis. Zach joined MAAR in 2015 and quickly recognized real estate could be more than a career. He served on the Fair & Affordable Housing and Budget & Finance Committees. He also graduated from Leadership MAAR in 2021.

Passionate about Memphis, the eternal optimist, Zach works with local education and children's organizations that help the vulnerable see their brighter future in our city.

A lifelong Memphian and graduate of the University of Memphis, he resides in Arlington with his wife, Daphne, and three boys, Josiah, Jude and Jase. Zach loves Broadway, sports, singing, theology, Disney and economics. He coaches soccer and basketball. However, he knows nothing about hunting, camping or cars.



DESIGNATIONS:

- ABR®
- CRS
- e-PRO®
- RCC™



BOARD OF DIRECTORS CANDIDATES

2023–2024 REALTOR-ASSOCIATE® DIRECTOR

STEPHANIE BOBO *Crye-Leike, Inc., REALTORS®*

For Stephanie, love powers the signals of her heart and Memphis powers the boom behind her heartbeat. Bobo serves as the first local and regional President of YRD, is a University of Memphis Magna Cum Laude graduate, and heads three self-employed entrepreneurial businesses.

She has served Memphis for six years through business and volunteerism. While being an RPAC Major Investor, Top Ten Agent in her office, and in her firm's MMDC, she became a Leadership MAAR Alum and earned her MAAR Excellence certification.

Stephanie has served on seven committees at MAAR, as well as the Tennessee REALTORS® Diversity and Inclusion Committee and TN WCR Budget & Finance Committee. She is a first-generation college graduate, second-generation REALTOR®/Realtist, and advocate.

RACHEL BAGGETT GILLIAM *Crye-Leike, Inc., REALTORS®*

Rachel is a second-generation REALTOR®, a lifetime Memphian and leader in her community. She was inducted into the Crye-Leike Circle of Excellence in 2018. She is the Director/Immediate Past President for the Multi-Million Dollar Club, of which she is a Life Member, and is a 2019 Leadership MAAR Graduate.

Rachel has served on the CRS, RPAC, and YPN Committees, the last of which she served as 2019 President, and as Bartlett Station Commissioner for the City of Bartlett. She was named as this year's Memphis Most for Best Real Estate Agent.

Rachel believes that everything happens for a reason and that her expansive leadership experience has prepared her to be advantageous as a MAAR Director. She loves to travel, read and spend time with her family, two daughters and grandson.



DESIGNATIONS:

- ABR®
- MAAR Excellence



DESIGNATIONS:

- CRS
- AHWD
- C2EX



BOARD OF DIRECTORS CANDIDATES

2023–2024 COMMERCIAL DIRECTOR

SHAWN MASSEY *The Shopping Center Group*

Shawn Massey joined TSCG to focus on shopping center leasing and retail tenant representation. He has a BBA in Marketing and an MBA in Finance and Real Estate from the University of Memphis.

Shawn is an adjunct professor at U of M, where he teaches the master's level class in Real Estate Development & Sustainability and Real Estate Investment.

He served as 2019 MAAR Commercial Council President, 2021-2022 REALTORS Land Institute Tennessee Chapter President, 2016 CCIM Regional Vice President, 2014 CCIM Memphis Chapter President, in addition to two terms as a MAAR Education Foundation Trustee.

During his tenure as President, both RLI and CCIM won awards for best national chapters. Shawn holds both the CCIM and ALC Designations and is a Lambda Alpha inductee.

** The Commercial Director is appointed by the MAAR Commercial Council.*



DESIGNATIONS:

- ALC
- CCIM



2022 ANNUAL MEETING & ELECTION

ANNUAL MEETING

We're excited to announce that this year's Annual Meeting will be held at the FedEx Event Center at Shelby Farms on September 8 at 9 a.m.

Breakfast will be served, and we'll hear from City Leadership and Choose 901 CEO John Carroll. We'll also have a special performance by the Youth Villages drummers!

If you have gotten your broker license and would like to upgrade your status from REALTOR-ASSOCIATE® to REALTOR®, you will need to contact Phyllis McKee, 901.818.2418, by Friday, Aug. 12 at 5 p.m.

For the full schedule of events relating to the Annual Meeting, see below:

- August 11 – Meet the Candidates Town Hall
- August 15–September 7 – Election Voting
- September 8 – The Annual Meeting

BOARD OF DIRECTORS ELECTION

As in years past, voting for the Annual Meeting will be electronic. Online voting for the 2023–2024 Board of Directors will open on August 15 and remain open until September 7 at 11:59 p.m. No voting will take place at the Annual Meeting.

Prior to the Annual Meeting, members will have an opportunity to get to know the Board of Directors Candidates at the Meet the Candidates Town Hall, to be held in the MAAR Education Center on August 11 at 10 a.m.

During the voting period, voting computers will be available for use at MAAR. Any member who visits MAAR will be able to cast their vote on-site should they wish to do so. Votes must be cast prior to the deadline to be counted.

Be advised that only REALTOR® members may vote on the full slate of candidates, whereas REALTOR-ASSOCIATE® members may only vote for the REALTOR-ASSOCIATE® candidates.

After voting ends, the Election Inspector will verify the results in writing. Your new Board of Directors will be announced by Bill Stewart, MAAR 2022 President, at the Annual Meeting.

