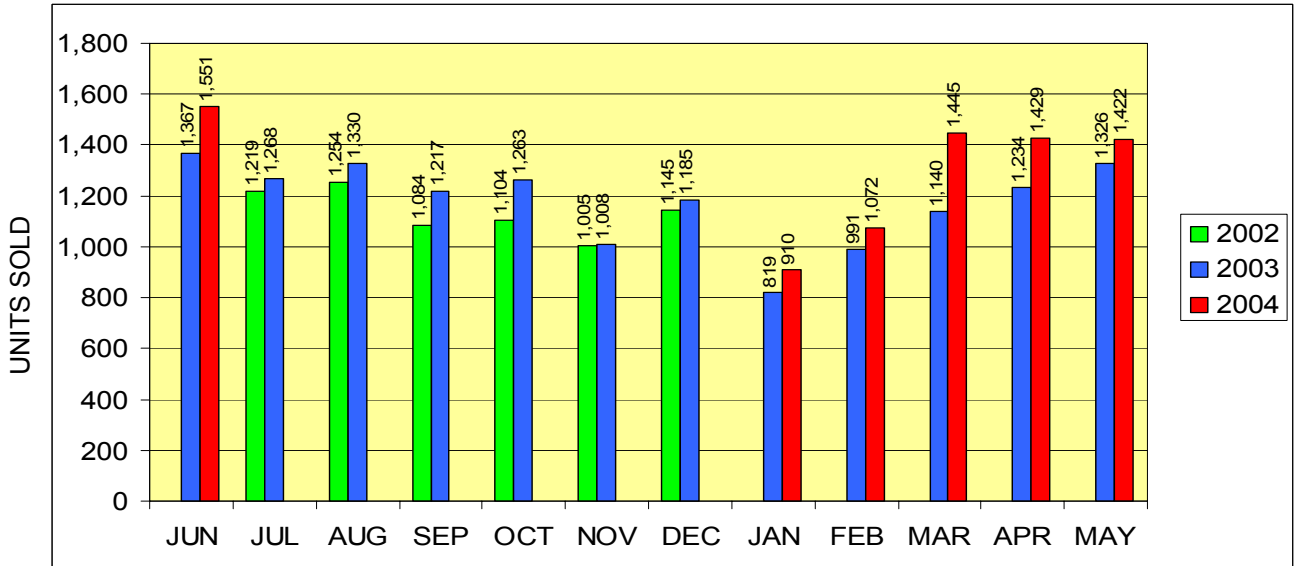


June 2004 Home Sales

Time on Market	Units
1-30 days	475
31-60 days	305
61-90 days	208
91-120 days	124
More than 120 days	406
Total units sold	1,551
Average market time	93.1 days

Financing of Sales	
Type	# Units
FHA	169
VA	37
Conventional	1,111
Assumption	1
Cash	178
Owner Financed	7
Other Terms	48



TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total Month	Total YTD
	S/FAM Units	Condo/Co-Op	Duplexes	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/Co-Op		
\$ 19,999 or under	162	12	8	31	19	8	4	2	64	399
\$ 20,000 - 29,999	144	8	8	9	23	3	3	1	39	218
\$ 30,000 - 39,999	197	18	22	13	21	2	1	1	38	219
\$ 40,000 - 49,999	290	17	18	4	18	5	0	3	30	176
\$ 50,000 - 59,999	397	23	9	11	24	3	1	1	40	242
\$ 60,000 - 69,999	392	22	12	4	26	0	2	2	34	294
\$ 70,000 - 79,999	388	10	13	10	39	6	0	2	57	399
\$ 80,000 - 89,999	393	8	7	9	52	5	1	3	70	401
\$ 90,000 - 99,999	365	9	4	6	50	2	0	3	61	356
\$100,000 - 119,999	658	12	2	3	131	24	0	7	165	783
\$120,000 - 139,999	788	11	9	8	135	19	1	1	164	885
\$140,000 - 159,999	617	15	1	10	92	23	0	4	129	651
\$160,000 - 179,999	569	8	0	4	75	66	0	8	153	662
\$180,000 - 199,999	436	7	3	0	36	58	0	3	97	485
\$200,000 - 249,999	735	11	2	4	34	114	0	2	154	802
\$250,000 - 299,999	474	8	0	2	8	64	1	0	75	389
\$300,000 - 399,999	443	7	0	0	16	73	1	1	91	431
\$400,000 - 499,999	195	2	2	0	1	38	0	0	39	165
\$500,000 - 749,999	203	6	1	1	2	33	0	0	36	121
\$750,000 - 999,999	100	3	0	0	1	9	0	0	10	33
\$1,000,000 or over	52	1	0	0	0	5	0	0	5	17
Total Types	7,998	218	121	129	803	560	15	44	1,551	8,128
Average Price	\$182,700	\$144,000	\$77,700	\$74,400	\$125,100	\$271,300	\$73,800	\$120,800	\$173,000	\$158,700
Median Price	\$135,900	\$79,900	\$59,900	\$56,000	\$119,900	\$225,000	\$37,000	\$106,500	\$140,000	\$130,000