

Newman Cross, CCIM Scholarship
Memphis Area Association of REALTORS® Education Foundation

The Memphis Area Association of REALTORS® Education Foundation is accepting applications for the Newman Cross, CCIM Scholarship. Please read the list of criteria (attached at back) to determine if you are eligible to apply for this scholarship.

To apply, complete the application below and return to:
Memphis Area Association of REALTORS®
Education Foundation
6393 Poplar Ave.
Memphis, TN 38119
e-mail: nicci.lundquist@maar.org or fax: 901-761-4003

Application Deadlines:
April 30
September 15

I. General Information

Name:							
Company Name:							
Company Address:							
City:		State:		Zip:		Phone:	
E-mail address:							
License status (e.g., REALTOR®, REALTOR ASSOCIATE®):							
Date licensed:		Length of time affiliated with current firm:					
If you have been affiliated with your present firm for one year or less, please list the name(s) of any other firm with which you have been associated:							
Does your present firm provide monies for education courses?							

II. Course Information

Please be specific in answering the following questions.

Are you working toward a professional designation?		If so, which one?	
Course work completed toward this designation:			
Specific course to which scholarship will be applied:			
Date of course:			
Prior scholarship(s) awarded by the Foundation:			
Have you ever applied for, but did not receive, a scholarship from the Foundation?			
If so, in what year?			

III. Leadership

To which real estate-related associations do you presently belong?

List any association committees in which you have been involved, or any offices that you have held:

IV. Community Involvement

List any volunteer organizations in which you hold membership:

What is the scope or your involvement in this (these) organization (s)?

V. Educational Background

Number of years of undergraduate study:

Number of years of post graduate study:

Degrees held (undergraduate and graduate):

Professional classes taken other than designation classes:

VI. **Statement**

Please provide a written statement that addresses the following:

- Amount of time you presently spend in day-to-day activities that are related to the real estate industry
- Your career goals (include where you see yourself in the next three years)
- What you feel is the value of education in your business
- How a professional designation will enable you to be more proficient at your job
- Any special needs or circumstances that should be noted in reviewing your request

VII. **Recommendation**

*Your employer or a peer in the commercial real estate business must sign this application form and fill out and sign the attached form (**Employer or Peer Recommendation Form**).*

Applicant:

(print name)

(signature)

(date)

Employer or Peer:

(print name)

(signature)

(date)

Employer or Peer Recommendation Form
Newman Cross, CCIM Scholarship

Applicant's Name:

Applicant's length of time with firm (if applicable):

When and under what circumstances did you first become acquainted with the applicant in a professional context? **(Please attach additional sheets, if necessary.)**

Please share your expectations and your perceptions of the applicant's professional goals presently and for the future. Are there any outstanding contributions, future goals, attributes or weaknesses that you would like to bring before the selection committee?

Signature: _____

Date: _____

Newman Cross, CCIM Scholarship Scholarship Award Criteria

"CCIM is more than a professional designation or personal accolade. To the business community it is recognized as a standard of excellence and to the designee it should be a measure of pride."

Newman Cross, CCIM

I. Educational & Professional Background

A successful applicant should possess the requisite educational and professional background necessary to achieve success in the field of commercial real estate. The following accomplishments will fulfill this requirement:

- Degree earned from College or University
- Affiliate Broker Real Estate License
- Completion of a minimum of one year of practice in commercial real estate
- Candidate Member CCIM Institute (or agreement to apply for)

II. Leadership

A successful applicant should possess proven leadership ability. Positions of leadership equal or similar to the following will fulfill this requirement:

- Class officer in High School or College
- Officer or leader in group or organization
- Member of Chamber of Commerce, Leadership Memphis, Rotary International, etc.

III. Community Involvement

A successful applicant shall be involved in the local community. Involvement in local not-for-profit or faith-based organizations such as Boys and Girls Clubs, St. Jude Children's Research Hospital, or Habitat for Humanity are excellent examples of the type involvement that is sought.

IV. Financial Abilities

In making an award of the scholarship, the Selection Committee shall give weight to the financial need of an applicant. All other things being equal, the applicant demonstrating the greatest financial need will be awarded the scholarship. The Selection Committee shall also consider any other funding or sponsorship that the applicant may be eligible for or entitled to.