

Minutes of Meeting
Member Services Committee
December 3, 2010

The eleventh meeting of the Member Services Committee was held via email on December 3, 2010.

Participating in the meeting were Catherine Anderson, Scott Fields, Shannon Hoff, Jim Hood, Hilda Hutcherson, Angela Johnson, Rusty King, Shannan McWaters, Janey Outlan, Gerry Peak, Landra Pryor, Patty Rainey, Kathleen Sampson, Jo Shaner, John Stamps, Bill Stewart, Barbara Weir and Mary Williams.

With there being no objections from the voting membership of the Association, motion made, seconded and carried to recommend to the Board of Directors that the below-named persons be elected into membership upon completion of any remaining provisional membership requirements:

REALTOR@:

| | | | |
|-----------------|---------------------------|-------------------------|--------------------|
| Spears, Bobby J | Memphis Real Estate Group | 2870 Stage Village Cove | Bartlett, TN 38134 |
|-----------------|---------------------------|-------------------------|--------------------|

REALTOR ASSOCIATES@:

| | | | |
|-----------------|--------------------------------|-------------------------------|------------------------|
| Adcock, Bert | Mid-South Realty, Inc. | 756 E Brookhaven Cir | Memphis, TN 38117-4502 |
| Bennett, Amy P | Keller Williams Realty | 1255 Lynnfield Dr., Ste 100 | Memphis, TN 38119 |
| Keith, Cindy | Crye-Leike, Inc., REALTORS | 435 New Byhalia Road | Collierville, TN 38017 |
| Nguyen, Anthony | RE/MAX On Track | 2075 Exeter Rd Ste 60 | Germantown, TN 38138 |
| Walker, Timothy | First National Realty Inc. | 6423 Summer Gale Dr | Bartlett, TN 38134 |
| Weltlich, Vicky | Prudential Collins-Maury, Inc. | 968 Civic Center Dr., Ste 103 | Collierville, TN 38017 |

FIRM TRANSFERS:

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|---------------------|---|
| Arms, Jason D | Brookfield Properties, Inc. (Marathon REALTORS, LLC) |
| Bell, Rebecca A | Tate Realty and Construction (Lester Hubbard, REALTORS) |
| Bond, William W | Crye-Leike Pickwick (RE/MAX Resort Realty) |
| Bonner, Virginia E | Adaro Realty, Inc. (Destiny Realty Co., Inc.) |
| Caldwell, Jenny C | Prudential Collins-Maury, Inc. (Oak Grove Realty, LLC) |
| Carr, Cindy D | RE/MAX On Track (RE/MAX Elite of Memphis) |
| Chandler, Pam M | RE/MAX Right Way (RE/MAX Premier) |
| Cook, Chris | Colliers Wilkinson Snowden (Jones Lang LaSalle) |
| Faulkner, Terri D | Adaro Realty, Inc. (Vintage Realty, LLC) |
| Feol, Shannon E | Discount Property Warehouse (Reedy & Company) |
| Gilchrist, Lauren | First National Realty Inc. (Kendall Haney Realty Group) |
| Hardiman, Cecil R | MidSouth Residential, LLC (RE/MAX Premier) |
| Johnson, George W | Adaro Realty, Inc. (Crye-Leike, Inc., REALTORS) |
| Kramer, Janet F | First National Realty Inc. (All Stars Realty) |
| Krueger, Kathleen G | New Home Realty (Keller Williams Realty) |
| Laman, Sara E | Adaro Realty, Inc. (McSwain, LLC, REALTORS) |
| McMillon, Jackie E | First National Realty Inc. (Crye-Leike, Inc., REALTORS) |
| Ohrberg, Larry B | Eagle Real Estate Company (Signature Realty, LLC) |
| Price, Jeff | S.P.M. (Oak Grove Realty, LLC) |
| Ronza, Joann | Adaro Realty, Inc. (Crye-Leike, Inc., REALTORS) |
| Ruby, Sue | KAIZEN Realty-Taylor & Associa (KAIZEN Realty, LLC) |

RESIGNATIONS OF REALTORS® AND REALTOR® ASSOCIATES:

| | | | |
|--------------------|----------------------------|-----------------------------|-------------------------|
| Brown, Betty A | Vantage Realty | 2435 Canadaville Loop | Eads, TN 38028 |
| Carruthers, Bryan | First National Realty Inc. | 6423 Summer Gale Dr | Bartlett, TN 38134 |
| Davies, Dave A | Advent Enterprises, Inc. | 9363 Helmsley Drive | Cordova, TN 38016 |
| Dean, Marcie | Crye-Leike, Inc., REALTORS | 13690 Highway 51 South | Atoka, TN 38004 |
| Dick, Linda R | Coldwell Banker Jennae | 1011 W. Poplar Ave, Ste 6 | Collierville, TN 38017 |
| Gately, Donna | Crye-Leike, Inc., REALTORS | PO Box 17947 | Memphis, TN 38187-0947 |
| Gustine, Candace | KAIZEN Realty, LLC | 2176 West Street, Ste 200 | Germantown, TN 38138 |
| Hopper, Astrid | First National Realty Inc. | 6423 Summer Gale Dr | Bartlett, TN 38134 |
| Hutcherson, John R | McWaters & Associates | 2851 Stage Village Cv Ste 2 | Bartlett, TN 38134-4683 |

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|--------------------|------------------------------|--------------------------------|-------------------------|
| Ibrahim, Hamza | Vantage Realty | 2435 Canadaville Loop | Eads, TN 38028 |
| Jones, Marcia D | Crye-Leike, Inc., REALTORS | 6397 Goodman Road, Ste 101 | Olive Branch, MS 38654 |
| McNeil, James T | Grant & Co., REALTORS | 177 Crescent Dr. | Collierville, TN 38017 |
| McSwain, Bill | McSwain, L.L.C., REALTORS | 2944 Stage Plaza North | Bartlett, TN 38134 |
| Noel, Jacqueline B | Loyal Featherstone, REALTORS | 3317 Kirby Pkwy | Memphis, TN 38115-3704 |
| Oystern, Loyce | Willoughby, REALTORS | 5050 Poplar Ave Ste 1700 | Memphis, TN 38157 |
| Parsons, Wendy | Crye-Leike, Inc., REALTORS | 435 New Byhalia Road | Collierville, TN 38017 |
| Pickard, Sam | Crye-Leike, Inc., REALTORS | 2868 Summer Oaks Dr., Ste. 2 | Bartlett, TN 38134-3811 |
| Roberts, Ruth | The Dan Stewart Company | 1661 International Drive, #400 | Memphis, TN 38120 |
| Rodgers, Mechele R | Crye-Leike, Inc., REALTORS | 9943 Hwy 64 | Arlington, TN 38002 |
| Scott, Derek | Crye-Leike, Inc., REALTORS | 13690 Highway 51 South | Atoka, TN 38004 |
| Toney, Laurie E | MMIC, Inc. | 756 Ridge Lake Blvd Suite 2 | Memphis, TN 38120 |
| Velasco, Isela | Crye-Leike, Inc., REALTORS | PO Box 17947 | Memphis, TN 38187-0947 |
| Walker, Melissa C | Crye-Leike, Inc., REALTORS | PO Box 17947 | Memphis, TN 38187-0947 |
| Wilcheck, James P | Foster Real Estate Services | 8590 Farmington Blvd, Ste 2 | Germantown, TN 38139 |
| Wilder, Ray | Vantage Realty | 2435 Canadaville Loop | Eads, TN 38028 |

FIRM TERMINATIONS:

| | | | |
|---------------------------------|---------------------------|------------------------|------------------------|
| Brown, Betty A (Closed Office) | Vantage Realty | 2435 Canadaville Loop | Eads, TN 38028 |
| Medlin, Joyce (merged offices) | The Dan Stewart Company | 4172 Summer Ave | Memphis, TN 38122 |
| McSwain, Bill (Retired License) | McSwain, L.L.C., REALTORS | 2944 Stage Plaza North | Bartlett, TN 38134 |
| Bond, William W (transferred) | RE/MAX Resort Realty | 9195 Highway 57 South | Counce, TN 38326 |
| Braswell, Bennie E (Closed Off) | The Brass Group, LLC | P.O. Box 1887 | Olive Branch, MS 38654 |

MEMBERSHIP STATISTICS:

| | December 1, 2009 | | December 1, 2010 |
|--------------------------------|------------------|--|------------------|
| REALTORS® | 942 | | 924 |
| REALTOR® Associates | 2904 | | 2624 |
| Institute Affiliates | 69 | | 78 |
| Affiliates | 106 | | 91 |
| Public Service Members | 2 | | 2 |
| Total Members | 4023 | | 3719 |
| YTD New Members | 173 | | 241 |
| Non-Member Salespersons | 70 | | 57 |

Respectfully Submitted,

Landra Pryor, Chairman