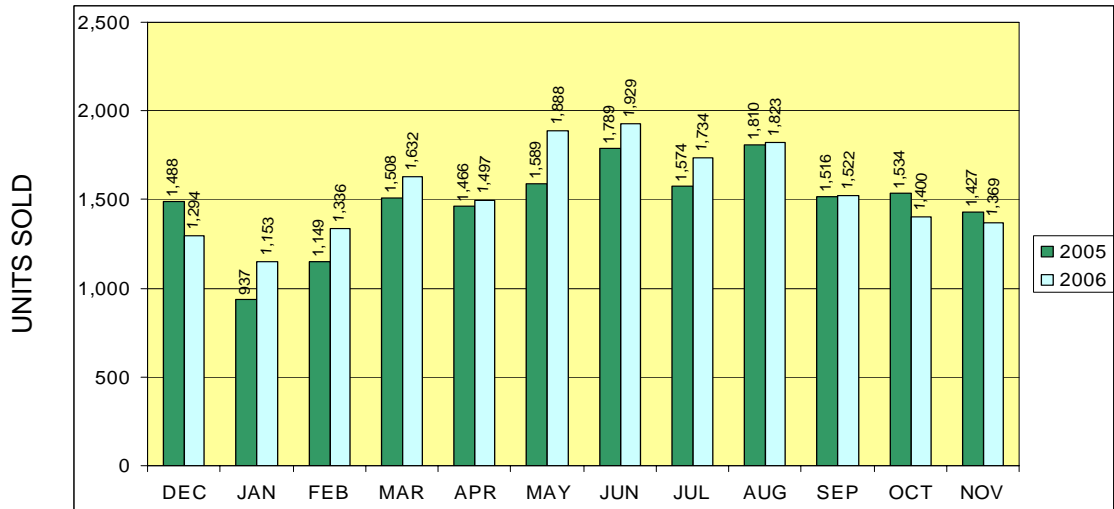


December 2006 Home Sales

| Time on Market | Units |
|---------------------|-------|
| 1-30 days | 327 |
| 31-60 days | 203 |
| 61-90 days | 199 |
| 91-120 days | 136 |
| More than 120 days | 385 |
| Total units sold | 1,294 |
| Average market time | 110.8 |

| Financing of Sales | |
|--------------------|---------|
| Type | # Units |
| FHA | 54 |
| VA | 27 |
| Conventional | 987 |
| Assumption | 0 |
| Cash | 176 |
| Owner Financed | 0 |
| Other Terms | 50 |



| TYPE/Price Class | ACTIVE LISTINGS | | | SOLD | | | | | Total Month | Total YTD |
|---------------------|-----------------|----------|-------------|-----------|-----------|-----------|----------|-------------|-------------|-----------|
| | S/FAM Units | Duplex | Condo/Co-Op | 0-2 Bdrms | 3 Bdrms | 4+ Bdrms | Duplexes | Condo/Co-Op | | |
| \$ 19,999 or under | 182 | 6 | 7 | 19 | 16 | 7 | 3 | 0 | 45 | 778 |
| \$ 20,000 - 29,999 | 217 | 11 | 7 | 10 | 24 | 2 | 1 | 3 | 40 | 576 |
| \$ 30,000 - 39,999 | 248 | 22 | 6 | 6 | 29 | 5 | 1 | 1 | 42 | 519 |
| \$ 40,000 - 49,999 | 347 | 26 | 14 | 8 | 22 | 4 | 1 | 1 | 36 | 463 |
| \$ 50,000 - 59,999 | 464 | 14 | 19 | 7 | 32 | 1 | 1 | 1 | 42 | 578 |
| \$ 60,000 - 69,999 | 541 | 11 | 10 | 8 | 30 | 2 | 2 | 1 | 43 | 746 |
| \$ 70,000 - 79,999 | 488 | 16 | 8 | 6 | 39 | 5 | 2 | 2 | 54 | 820 |
| \$ 80,000 - 89,999 | 412 | 3 | 10 | 4 | 35 | 9 | 0 | 1 | 49 | 850 |
| \$ 90,000 - 99,999 | 378 | 7 | 7 | 7 | 36 | 6 | 0 | 2 | 51 | 903 |
| \$100,000 - 119,999 | 691 | 8 | 21 | 6 | 79 | 9 | 2 | 5 | 101 | 1,577 |
| \$120,000 - 139,999 | 796 | 9 | 20 | 5 | 97 | 14 | 1 | 3 | 120 | 2,009 |
| \$140,000 - 159,999 | 636 | 4 | 37 | 3 | 67 | 21 | 1 | 8 | 100 | 1,611 |
| \$160,000 - 179,999 | 617 | 4 | 42 | 3 | 57 | 33 | 0 | 7 | 100 | 1,476 |
| \$180,000 - 199,999 | 500 | 3 | 36 | 1 | 32 | 37 | 0 | 1 | 71 | 1,091 |
| \$200,000 - 249,999 | 1,018 | 2 | 53 | 3 | 45 | 84 | 1 | 6 | 139 | 2,017 |
| \$250,000 - 299,999 | 840 | 5 | 52 | 0 | 9 | 75 | 0 | 5 | 89 | 1,418 |
| \$300,000 - 399,999 | 761 | 1 | 60 | 9 | 16 | 68 | 0 | 4 | 97 | 1,252 |
| \$400,000 - 499,999 | 414 | 0 | 17 | 0 | 2 | 31 | 0 | 1 | 34 | 509 |
| \$500,000 - 749,999 | 352 | 0 | 5 | 1 | 1 | 24 | 0 | 0 | 26 | 347 |
| \$750,000 - 999,999 | 145 | 0 | 2 | 0 | 0 | 9 | 0 | 0 | 9 | 123 |
| \$1,000,000 or over | 132 | 1 | 2 | 0 | 0 | 6 | 0 | 0 | 6 | 75 |
| Total Types | 10,179 | 153 | 435 | 106 | 668 | 452 | 16 | 52 | 1,294 | 19,738 |
| Average Price | \$211,700 | \$93,800 | \$210,600 | \$96,100 | \$123,400 | \$281,900 | \$73,100 | \$167,800 | \$177,700 | \$173,200 |
| Median Price | \$150,000 | \$59,900 | \$184,000 | \$60,000 | \$119,000 | \$242,500 | \$61,000 | \$154,600 | \$141,500 | \$138,000 |