



MEMPHIS  
AREA ASSOCIATION OF  
REALTORS®

www.maar.org

## MAAR This Month

### Collect them all!

We're on a QR code scavenger hunt. These quick response codes are popping up everywhere these days, including MAAR! Every time you spot one this year, use a QR reader like [BeeTagg](#) or [ScanLife](#) to "read" the code from your smartphone. Scan the code and see what happens!

Download a [POWERhouse Passport](#) and tell us where you've been. Even though we'll use several codes in different places throughout the campaign, you'll only get credit for each code once. You'll be asked to submit your POWERhouse Passport at the end of the year. Members with eight or more codes will be entered in a drawing for a fabulous prize!

Here are a couple to get you started:



### MYPN Get Motivated! Business Seminar

You do NOT want to miss out on this opportunity! You'll get to see General Colin Powell, Rudy Giuliani, Laura Bush, Steve Forbes, Lou Holtz, Leigh Anne Tuohy and more – all live and in person, all in one day! MYPN has reserved VIP seating. This must-attend event is **Monday, March 28 from 8:00 a.m. – 4:45 p.m.** at FedExForum. Best of all, this opportunity is being offered to you at NO COST! [Register now](#) to make sure you get a seat!



As the premier resource for real estate information for its members, MAAR is essentially the POWER Line for transmitting industry news and information about educational opportunities and networking events to REALTORS® across the Memphis area.

We know you're busy, so we've done the work for you! Through weekly and monthly e-newsletters, including this one, we keep you informed by including information from multiple sources and MAAR outlets in one handy place. [Watch this video](#) to find out why Stephanie Steele values member communication.

### Celebrate St. Patty's Day with MYPN!

Wear your green and join the Memphis Young Professionals Network **Thursday, March 17**. This month's event is at the Fox & Hound on Sanderlin. Drop by anytime between 5:30 – 7:30 p.m. Dutch treat: we'll provide some snacks; drinks are on you! Sponsored by Kathy Webb of Murphy, DeZonia & Webb and Wendy Thompson of Patriot Bank Home Mortgage. Contact Stephanie Steele, [steele\\_kw@yahoo.com](mailto:steele_kw@yahoo.com), 901.484.0790.

### Landing the Deal

The Realtors® Land Institute, an affiliate of the National Association of REALTORS®, presents the 2011 Annual Land Conference taking place in Nashville, TN, on **March 24 & 25**. For all who are involved in the business of land, this is the "must attend" event for knowledge and networking. The business of land is a segment of real estate offering fresh opportunities to clients and for business development. This is a unique chance to bring trends and programming that "raises the bar" for building knowledge, business, and relationships in the field of land. For more details, [visit the conference website](#).

MARCH 2011



# MAAR News and Events

## Preferred Partner Spotlight

MAAR is pleased to highlight one of its top sponsors this month. This Preferred Partner sponsor is committed to the Association and our members. Look for MAAR's Preferred Partners at events throughout the year.

Christy Stokes,  
First American Home Buyers Protection Corporation

With so many home warranty options, selecting a home warranty plan can be confusing. First American Home Buyers Protection can help you purchase a home warranty protection plan that is right for you. First American Home Buyers Protection has the experience and strength of a leader in the home warranty industry. We provide reliable, innovative and affordable home warranty plans, our Service Department is available 24/7 and our large network of prescreened contractors and qualified technicians provide fast, friendly service. Christy is an Area Manager for First American and has been recognized for having the fifth highest sales volume in the country. She received the Area Manager of the Year award in 2008, 2009 and 2010, and is a second year Presidents Club member for Outstanding Sales Achievement. She was also honored as the 2010 MAAR Affiliate of the Year. You can reach Christy Stokes at 901.282.6273, [cstokes@firstam.com](mailto:cstokes@firstam.com) or online at <https://homewarranty.firstam.com/Default.aspx>.



## Off and Running ...

Be sure to mark **Thursday, March 10** on your calendar – that's the date of the Youth Villages 5K Kick-Off Party, starting at 5 p.m. in the MAAR Education Center. Come and enjoy food, friends, drinks, and great entertainment by Glen Turner! The 2011 Lion Heart will be announced during the party, too. Race day is **Saturday April 16**. Also be sure to stop by [www.youthvillages5k.org](http://www.youthvillages5k.org).

## March 30 Luncheon

President Leon Dickson invites you to join him and your fellow members for our spring luncheon Wednesday, March 30 from 11:30 a.m. – 1 p.m. at the University of Memphis Holiday Inn. Networking, a great program, and of course- a tasty lunch - await! [Register now](#)

## Get the Grizz for a Whole Season!

**Attention MAAR Members:** The Memphis Grizzlies would like to offer you a huge incentive to become 2011-2012 season ticket holders! By placing at least a 20% deposit on 2011-2012 season tickets, you will **receive the 10 remaining games of this season for FREE** starting with March 9th vs. Knicks! You will enjoy all the great benefits of being a season ticket holder, including redemption of unused tickets, flexible payment plan options, and the **biggest discounts on our best seats for the hottest games**. You will also receive **playoff priority** for this season. This is a wonderful opportunity to not only enjoy the NBA for yourself, but to provide the best form of entertainment for your clients and staff. Season tickets start at just **\$5/game in the terrace level and just \$25/game in the plaza level**. For more info, or to become the Memphis Grizzlies' newest season ticket holder, contact Martin Taggart, [mtaggart@grizzlies.com](mailto:mtaggart@grizzlies.com), 901.205.1459.

## Chapter Meetings

Join the wonderful group of **Women's Council of REALTORS®** members at their luncheon on **Thursday, March 10** at 11:30 a.m. at Hilton Memphis. Shelby County Mayor Mark Luttrell will speak. Cost for the luncheon is \$18 per person, and all are welcome to attend. Reservations must be made in advance by contacting April McDowell, [april@closetrack.com](mailto:april@closetrack.com).

Memphis Metro CCIM will hold its monthly membership meeting on **Tuesday, March 15** at 12 p.m. at the University of Memphis Holiday Inn. Shelby County Mayor Mark Luttrell is the featured speaker. Guest fee is \$25. RSVP to [ccimmemphis@gmail.com](mailto:ccimmemphis@gmail.com). Call 901.681.0933 for more information.

The **IREM Memphis Chapter** will hold its monthly membership meeting on Thursday, March 10 at 12 p.m. at the Memphis Marriott. The program will feature Sergeant Major Tony Ludlow, founder of USMC Fitness Bootcamp. Guest fee is \$25. RSVP to [irem20@bellsouth.net](mailto:irem20@bellsouth.net). Call 901.515.8221 for more information.

## Support the REALTOR® Party and Win a Party!

Contribute to RPAC and win a pizza party for your office! It is a new year, which means a new opportunity to invest in the REALTORS® Political Action Committee. This year, MAAR is upping the ante. Any office to reach 100% of their office goal will receive a party courtesy of MAAR! What's stopping you? Make your investment today so we can get down and party! [get the flyer](#)



# MAAR News and Events

## APPRAISAL INSTITUTE MEMPHIS CHAPTER PRESENTS FIRST ANNUAL LIFETIME ACHIEVEMENT AWARD TO BRYAN CRISMAN

The 2010 Board of Directors of the Memphis Tennessee Chapter of the Appraisal Institute decided to implement the awarding of an annual Lifetime Achievement Award to deserving members of the chapter. Bryan Crisman, CCIM, MAI, SIOR is the first recipient and was honored at the annual holiday party on Dec. 10.

The purpose of this award is to recognize a person who has significantly contributed to the Memphis Tennessee Chapter of the Appraisal Institute, the appraisal industry as a whole, and the local community.

"We should have begun this award many years ago because we have had and continue to have many outstanding people who have been part of this organization," said 2011 Chapter President Rand Bouldin, MAI. "We had a number of people- both active, retired, and even deceased appraisers- who would certainly be deserving of this award. However, our choice for 2010 was actually very easy."

Bryan Crisman was born in Chattanooga. A graduate of the University of Pennsylvania and the Wharton School of Finance and Commerce, Crisman is also a veteran. He served in the Navy for eight years during World War II and served in the Battle of Midway. After he left the Navy, he moved back to Chattanooga and operated a hardware business. He moved to Memphis in 1964.

Crisman began taking appraisal courses in Chattanooga and officially began appraising in 1964. Bryan was awarded the MAI designation in 1972 from the American Institute of Real Estate Appraisers (now the Appraisal Institute). He has also earned SIOR and CCIM designations.

He was president of the Memphis Tennessee Chapter of the American Institute of Real Estate Appraisers in 1986 and also served president of the local SIOR chapter as well as the CCIM chapter. He served on national committees for all three groups.

When asked about one of his most memorable appraisal assignments, Crisman actually admitted to having appraised a cemetery before. "He even puts it on his website, as if he wants to do another one!" Bouldin said.

When presenting Crisman with the first chapter

Lifetime Achievement Award, Bouldin told the group gathered at the event:

"I got out my calculator and figured out that Bryan did not become an appraiser until he was 45 years old. He has been an appraiser for 46 years and an MAI for 38 years. He has been a leader and mentor in the local appraisal community for many years. There is no one more deserving of this award!"

Crisman received a plaque and a framed certificate and the Chapter presented his wife Marie with a dozen roses. Met with a boisterous round of applause and standing ovation, Crisman was very appreciative and entertained the crowd with his acceptance speech, full of anecdotes from his appraising experiences.

Bryan's daughter-in-law Dionne Crisman joined in the celebration when the Chapter presented the award. His two children are both deceased.

Bryan Crisman, MAI  
3535 Kirby Rd, Apt. A-121  
Memphis, TN 38115



2011 Chapter President Rand Bouldin presents Bryan Crisman with his certificate.



# MAAR News and Events

## EDUCATION SCHEDULE

To register for education courses or to view course descriptions, visit [www.maar.org/calendar](http://www.maar.org/calendar).

DATE	TIME	CLASS	COST	CREDIT
Mon, Feb 28 – Fri, Mar 4	8:30 a.m. – 5 p.m.	<a href="#">IREM Asset Analysis Track</a>	Rates vary	
Mon, Mar 7	1 p.m. to 3 p.m.	Tax Strategies for the Real Estate Professional	FREE	N/A
Tues, Mar 8	1 p.m. to 5 p.m.	<a href="#">How to List and Sell Small Multi-Family Properties &amp; Duplexes Successfully</a>	\$40 members/ \$60 non-members	4 hours
Wed, Mar 9	1 p.m. to 4 p.m.	<a href="#">New Member Code of Ethics</a>	\$30 members /\$50 non-members / FREE for new members satisfying their Code of Ethics requirement	3 hours
Mon, Mar 14 – Fri, Mar 18	8:30 a.m. – 5 p.m.	<a href="#">CI 103: User Decision Analysis for Commercial Investment Real Estate</a>	\$1,140 candidates / \$1,685.42 non-candidates	38 hours
Mon, Mar 14	1 p.m. – 4 p.m.	<a href="#">Transaction Desk Advanced Training</a>	\$30	3 hours
Fri, Mar 25	9 a.m. – 4 p.m.	<a href="#">HAFA Short Sales</a>	\$115 members / \$135 non-members	6 hours
Mon, Mar 28	9 a.m. – noon	<a href="#">Professional Standards in the 21st Century</a>	\$30 members / \$50 non-members	3 hours

\*A \$15 no-show fee applies for all classes, regardless of the cost.

## TECHNOLOGY SCHEDULE

To register for technology courses, visit [www.maar.org/calendar](http://www.maar.org/calendar).

DATE	CLASS	TIME
Tue, Mar 1	<a href="#">Running the Numbers! Quick Statistical Reports WEBINAR</a>	3 p.m.
Wed, Mar 2	<a href="#">MLS Refresher</a>	10 a.m.
Wed, Mar 2	<a href="#">Setting Up My Free Agent Web Page</a>	3 p.m.
Thurs, Mar 3	<a href="#">Let the System Do the Searching for You</a>	3 p.m.
Fri, Mar 4	<a href="#">Quick Ways to Make the Most of MAARdata WEBINAR</a>	2 p.m.
Mon, Mar 14	<a href="#">MLS Refresher</a>	3 p.m.
Mon, Mar 14	<a href="#">Running the Numbers! Quick Statistical Reports WEBINAR</a>	3 p.m.
Wed, Mar 16	<a href="#">Setting Up My Free Agent Web Page</a>	2 p.m.
Thurs, Mar 17	<a href="#">Let the System Do the Searching for You</a>	3 p.m.
Tues, Mar 22	<a href="#">Running the Numbers! Quick Statistical Reports WEBINAR</a>	3 p.m.
Thurs, Mar 24	<a href="#">Quick Ways to Make the Most of MAARdata WEBINAR</a>	3 p.m.
Wed, Mar 30	<a href="#">MLS Refresher</a>	9:30 a.m.
Thurs, Mar 31	<a href="#">Setting Up My Free Agent Web Page</a>	3 p.m.

Apply for a designation course scholarship! Filling out the application is simple. Follow our [LINK](#) for more information.



# MAAR News and Events

## MAAR In the News: January 12, 2011 through February 13, 2011

Each month we will recap all of the media coverage MAAR and/or MAAR members have received over the past month. We're working hard to get the word out to the public about the work that our members do every day and to provide opportunities for consumers to see the expertise REALTORS® bring to their work.

1/12/2011	The Commercial Appeal	<a href="#">CBRE takes over management of two Saint Francis medical buildings in Memphis</a>
1/13/2011	Keller Williams – J. Carstensen	<a href="#">MAAR Releases November Market Report</a>
1/14/2011	The Daily News	<a href="#">Events: The Memphis Area Association of Realtors to host forum</a>
1/15/2011	The Commercial Appeal	<a href="#">Coffee Break: A look at Collierville real estate</a>
1/16/2011	The Commercial Appeal	<a href="#">My New Home: All in the family, With parents in the business, how could she go wrong?</a>
1/17/2011	The Daily News	<a href="#">Daily Digest: MAAR to Host Forum on Collierville Real Estate</a>
1/17/2011	The Daily News	<a href="#">Events: The Memphis Area Association of Realtors to host forum</a>
1/19/2011	The Daily News	<a href="#">First American to Recognize Christy Stokes for Sales</a>
1/19/2011	The Daily News	<a href="#">MAAR Installs 2011 Officers</a>
1/19/2011	The Wall Street Journal	<a href="#">From Pews to Prescriptions: Fight Over Fading Church's Sale to CVS Reflects Woes ...</a>
1/19/2011	The Memphis 10 (online)	<a href="#">MAAR Installs 2011 Officers</a>
1/20/2011	Memphis Flyer	<a href="#">The Young Ones: Young real estate professionals form group for networking and support</a>
1/20/2011	The Daily News	<a href="#">Dickson Takes Reins of MAAR</a>
1/20/2011	Memphis Business Journal	<a href="#">Highwoods inks tenants at Southwind center</a>
1/20/2011	Tri-State Defender	<a href="#">MAAR President Leon Dickson: Leading by example</a>
1/25/2011	The Daily News	<a href="#">Staging Dreams: Home stagers get creative to get clients</a>
1/25/2011	The Commercial Appeal	<a href="#">Realtor, Linda Kaplan, takes lead in educating consumers ...</a>
1/25/2011	The Commercial Appeal	<a href="#">Collierville's hands tied in bondage house prosecution</a>
1/25/2011	The Commercial Appeal	<a href="#">Coffee Break: Get expert views on real estate</a>
1/26/2011	The Daily News	<a href="#">Testing Green: HERS index measures homes' energy efficiency</a>
1/27/2011	The Daily News	<a href="#">Forbes: Memphis Near Top for Retirement Bargains</a>
1/27/2011	The Commercial Appeal	<a href="#">Boyle buys a majority stake in Belz's Germantown Village Square</a>
1/27/2011	HousingFinance.com	<a href="#">Sunny Side Up: The Memphis market's improving fundamentals, driven by ...</a>
1/27/2011	Memphis Business Journal	<a href="#">Memphis home sales fall in December</a>
1/28/2011	The Commercial Appeal	<a href="#">Coffee Break: Home sales fell in 2010</a>
1/28/2011	The Commercial Appeal	<a href="#">Collierville homebuilding on upswing, local experts report</a>
1/29/2011	Memphis Real Estate Buzz	<a href="#">Memphis area home sales -December, 2010 and year end 2010</a>
1/31/2011	The Daily News	<a href="#">2010 Home Sales Declined 9.7 Percent</a>
1/31/2011	The Daily News	<a href="#">Boyle Fund Pays \$14M for Germantown Mall</a>
1/31/2011	KnoxNews.com	<a href="#">Memphis realtor Linda Kaplan educates consumers on how to adopt sustainable lifestyles</a>
2/2/2011	The Commercial Appeal	<a href="#">CBRE report finds market conditions for Memphis area apartments improved in 2010</a>
2/2/2011	Memphis Business Journal	<a href="#">Coleman-Etter, Fontaine, Crye-Leike merge</a>
2/2/2011	The Commercial Appeal	<a href="#">Coleman-Etter, Fontaine Realtors is merging into Crye-Leike Realtors</a>
2/2/2011	The Commercial Appeal	<a href="#">Real estate guru brings good news to commercial property summit</a>
2/3/2011	The Daily News	<a href="#">Inaugural Seminar to Focus on CRE Issues</a>
2/3/2011	The Daily News	<a href="#">Crye-Leike Merges With Coleman-Etter, Fontaine</a>
2/3/2011	MyFoxMemphis.com	<a href="#">Coleman-Etter, Fontaine Realtors is merging into Crye-Leike Realtors</a>
2/3/2011	The Memphis 10 (online)	<a href="#">Crye-Leike Merges With Coleman-Etter, Fontaine</a>
2/3/2011	TheTownTalk.com	<a href="#">Alexandria real estate firm teams up with Tennessee company</a>
2/6/2011	The Commercial Appeal	<a href="#">My New Home: Overcoming roadblocks</a>
2/7/2011	The Commercial Appeal	<a href="#">Realtors: Memphis area home sales and price fell in January</a>
2/7/2011	MyFoxMemphis.com	<a href="#">Realtors: Memphis area home sales and price fell in January</a>
2/7/2011	The Daily News	<a href="#">CRE Market's Transition Fitting Parable for City</a>
2/7/2011	Memphis Real Estate Buzz	<a href="#">Memphis area home prices trending up</a>
2/8/2011	The Daily News	<a href="#">Regal Group Joins First National Realty</a>
2/8/2011	The Daily News	<a href="#">Auction Biz Heats Up as Market Stagnates</a>
2/8/2011	The Commercial Appeal	<a href="#">Coffee Break: Summit on real estate set for Wednesday</a>
2/8/2011	The Memphis 10 (online)	<a href="#">Coffee Break: Summit on real estate set for Wednesday</a>
2/8/2011	Memphis Business Journal	<a href="#">Home sales data down in January</a>
2/8/2011	Memphis Business Journal	<a href="#">CoreLogic: Memphis home prices fall sharply</a>
2/9/2011	The Daily News	<a href="#">MAAR: Home Sales Fall 1.4 Pct.</a>
2/9/2011	The Daily News	<a href="#">Home Sales Show Stability, Fall 3 Pct.</a>
2/9/2011	Memphis Business Journal	<a href="#">Experts assess local real estate markets</a>
2/9/2011	The Commercial Appeal	<a href="#">More companies coming to Memphis, Chamber official tells Realtors</a>
2/9/2011	Twitter.com/@memphisdaily	<a href="#">#Memphis area saw 960 home sales in January, according to Memphis Area Association of Realtors</a>
2/9/2011	Memphis Business Journal	<a href="#">Herbison: Memphis will be winning again</a>
2/10/2011	The Daily News	<a href="#">Dotzour Outlines CRE Future at MAAR Summit</a>
2/10/2011	Memphis Business Journal	<a href="#">Memphis official: More jobs announcements coming</a>
2/10/2011	Shelby Sun Times	<a href="#">Germantown homes sales up from a year ago</a>
2/10/2011	The Collierville Independent	<a href="#">Collierville home sales data going against countywide trend</a>
2/11/2011	The Daily News	<a href="#">Gone Cold: Winter weather stymies local businesses' bottom lines</a>
2/13/2011	The Commercial Appeal	<a href="#">Builder of the Week: Office feels just like home</a>
2/13/2011	The Commercial Appeal	<a href="#">My New Home: 'We feel very blessed'</a>

Articles without digital links available

1/27/2011 Collierville Herald

MAAR real estate forum sheds light on local market



# MAAR Calendar of Events

## March 2011

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
<b>February 28</b> <ul style="list-style-type: none"> <li>• Quick Statistical Reports WEBINAR (3 p.m.)</li> </ul>	<b>March 1</b> <ul style="list-style-type: none"> <li>• Quick Statistical Reports WEBINAR (3 p.m.)</li> </ul>	<b>2</b> <ul style="list-style-type: none"> <li>• Grievance Committee (9 a.m.)</li> <li>• MLS Refresher (10 a.m.)</li> <li>• MMDC Board of Governors (11:30 a.m.)</li> <li>• Setting Up My Free Agent Web Page (3 p.m.)</li> </ul>	<b>3</b> <ul style="list-style-type: none"> <li>• MAARket Masters (7 a.m.)</li> <li>• MLS Committee (9 a.m.)</li> <li>• Benevolent Fund Fundraising Committee (10 a.m.)</li> <li>• Bylaws Committee (1:30 p.m.)</li> <li>• Let the System Do the Searching For You (3 p.m.)</li> </ul>	<b>4</b> <ul style="list-style-type: none"> <li>• Governmental Affairs Commercial Issues Sub-Committee (9 a.m.)</li> <li>• Commercial Council Golf Committee (Highwoods, 10 a.m.)</li> <li>• Make the Most of MAARdata WEBINAR (2 p.m.)</li> </ul>
IREM Asset Analysis Track (8 a.m.)				
<b>7</b> <ul style="list-style-type: none"> <li>• Tax Strategies for the Real Estate Professional (1 p.m.)</li> <li>• YV5K Steering Committee (4:30 p.m.)</li> </ul>	<b>8</b> <ul style="list-style-type: none"> <li>• Millington-Tipton Realty Association (Old Timers Restaurant, Millington; 8:30 a.m.)</li> <li>• How to List &amp; Sell Small Multi-Family Properties &amp; Duplexes Successfully (1 p.m.)</li> </ul>	<b>9</b> <ul style="list-style-type: none"> <li>• Benevolent Fund Committee (10:30 a.m.)</li> <li>• New Member Code of Ethics (1 p.m.)</li> <li>• WCR Board (1:30 p.m.)</li> </ul>	<b>10</b> <ul style="list-style-type: none"> <li>• MAARket Masters (7 a.m.)</li> <li>• WCR Luncheon (Hilton; 11:30 a.m.)</li> <li>• IREM Luncheon (Marriott; 12 p.m.)</li> <li>• YV5K Kick-off Party (5 p.m.)</li> </ul>	<b>11</b> <ul style="list-style-type: none"> <li>• Governmental Affairs Committee (9 a.m.)</li> </ul>
<b>14</b> <ul style="list-style-type: none"> <li>• Transaction Desk Advanced Training (1 p.m.)</li> <li>• MLS Refresher (3 p.m.)</li> <li>• Quick Statistical Reports WEBINAR (3 p.m.)</li> </ul>	<b>15</b> <ul style="list-style-type: none"> <li>• CCIM Luncheon (U of M Holiday Inn, 12 p.m.)</li> </ul>	<b>16</b> <ul style="list-style-type: none"> <li>• Setting Up My Free Agent Web Page (2 p.m.)</li> </ul>	<b>17</b> <ul style="list-style-type: none"> <li>• MAARket Masters (7 a.m.)</li> <li>• Mid-South CRS Chapter (9 a.m.)</li> <li>• Let the System Do the Searching for You (3 p.m.)</li> <li>• Memphis YPN (Fox &amp; Hound, Sanderlin; 5:30)</li> </ul>	<b>18</b> <ul style="list-style-type: none"> <li>• Governmental Affairs Political Involvement Sub-Committee (9 a.m.)</li> </ul>
CI 103 (8:30 a.m.)				
<b>21</b> <ul style="list-style-type: none"> <li>• Closings From Start to Finish (1 p.m.)</li> </ul>	<b>22</b> <ul style="list-style-type: none"> <li>• Quick Statistical Reports WEBINAR (3 p.m.)</li> </ul>	<b>23</b>	<b>24</b> <ul style="list-style-type: none"> <li>• MAARket Masters (7 a.m.)</li> <li>• Make the Most of MAARdata WEBINAR (3 p.m.)</li> </ul>	<b>25</b> <ul style="list-style-type: none"> <li>• Commercial Council Board of Directors (8:30 a.m.)</li> <li>• HAFA Short Sales (9 a.m.)</li> </ul>
TAR Spring Conference (Franklin, Tennessee)				
<b>28</b> <ul style="list-style-type: none"> <li>• Get Motivated! All-Star Seminar (FedExForum, 8 a.m.)</li> <li>• Professional Standards in the 21st Century (9 a.m.)</li> </ul>	<b>29</b>	<b>30</b> <ul style="list-style-type: none"> <li>• RPAC Committee (9 a.m.)</li> <li>• MLS Refresher (9:30 a.m.)</li> <li>• Membership Luncheon (U of M Holiday Inn, 11:30 a.m.)</li> </ul>	<b>31</b> <ul style="list-style-type: none"> <li>• MAARket Masters (7 a.m.)</li> <li>• Board of Directors (8:30 a.m.)</li> <li>• Setting Up My Free Agent Web Page (3 p.m.)</li> </ul>	<b>April 1</b> <ul style="list-style-type: none"> <li>• AI: Thinking Outside the Box (8 a.m.)</li> </ul>



# 2011 RPAC Contributors



2011 Goal: \$58,000 • Total Raised to Date: \$28,191

## Golden R (\$5,000)

Martin Edwards  
Rosemarie Fair  
Bobbi Gillis  
Fontaine Taylor

## Sterling R (\$1,000 - \$4,999)

Pat Beech  
Carol Lott  
Bob Turner

## Bronze R (\$500 - \$999)

John Stamps

## Capitol Club (\$250 - \$499)

Charles Askew  
Greg Glosson  
Nancy Guy  
Mark Miesse  
Patty Rainey  
Irvin Skopp  
John Snyder

## \$99er Club (\$99 - \$249)

Kent Anderson  
Tammy Anderson  
Mary Baker  
Rebecca Bell  
Ceylon Blackwell  
Tim Bolding  
Susan Brubaker  
Marilyn Butcher  
Ludy Callaway  
Bill Caller  
Aimee Coccodrilli  
Ginger Coggins

Mindy Creech  
Gerre Currie  
Lisa Davis Wills  
Frank Dyer  
Terry Fondren  
Sue Fouse  
Diane George  
Beth Glosson  
Pat Goldstein  
Jan Gordon  
Marshall Gordon  
J. Max Hamidi  
Lauren Harkins  
Lexie Hicks  
Carole Hinely  
Shannon Hoff  
Regina Hubbard  
Sally Isom  
Mike Lawhead  
Amanda Lott  
Denise Martin  
Bill Maury  
Wendy McNeil  
Bebe McWaters  
Joyce Nussbaum  
Ron Poe  
Lynn Randolph  
Michael Saine  
Marc Scheinberg  
Ed Sharp  
MaryW. Sharp  
Trae Sterling  
Maggie Tews  
Nancy Thompson  
Frank Uhlhorn  
Robert Vaughn  
Melody Wagner  
Steve Wood  
Sam Zalowitz

## Contributing Member (\$25 - \$98)

Jeanne Arthur  
Angie Baker  
Barbara Becker  
Joe D Bell  
Bernie Black-Garwood  
Barbara Bond  
Carrie Brody  
Cissy Brown  
Fontaine Brown  
Jeannie Bruce  
Rita Burgess  
Camilla Carr Brinner  
Cyndi Craft  
Lee Davidson  
Mark Duke  
Sally Fienup  
Micki Foshee  
Maureen Fraser  
Phyllis Fryer  
Mary-Ann Gano  
Maureen Gillespie  
Joy Goodwin  
Charlotte Green  
Esther Guy  
Sir Charles Harbour  
Kathy Hays  
Janie Hopkins  
Kathy Hurley  
C. Lauren Jones  
Becky Maury  
Myra McCaskill  
Ryan McClain  
Chris Meyer  
Jimmie Mitchell  
Karen Newton  
Jeanne Nixon  
Kirby Oldham  
Curtis Patton  
Yacqui Peete

Pam Pierce  
Suzanne Plyler  
Arron Ray  
Deborah Rodda  
Rhonda Saslawsky  
Elizabeth Scott  
Debbie Sowell  
Clay Templeton  
Mark Thomas  
Jo Walker-Payton  
Isabelle Welch  
Betty Sue Werne  
Jack Werne  
Susan West  
Katie Wiener  
Cissy Willis  
Dennis Wozniak  
Gay Young

*\*\*Party Winners\*\**

## 100% Participation

Arlena Enos  
CD Askew Co.  
Coleman-Etter, Fontaine  
Edwards Management, Inc.  
Office Locators  
One Source Commercial

## 100% Goal

Fast Track Realty  
Faxon Gillis Homes  
McWaters and Associates  
Prudential Collins-Maury,  
East Memphis  
Southern Properties

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